

Delivering Successful Projects with Kyano® Move

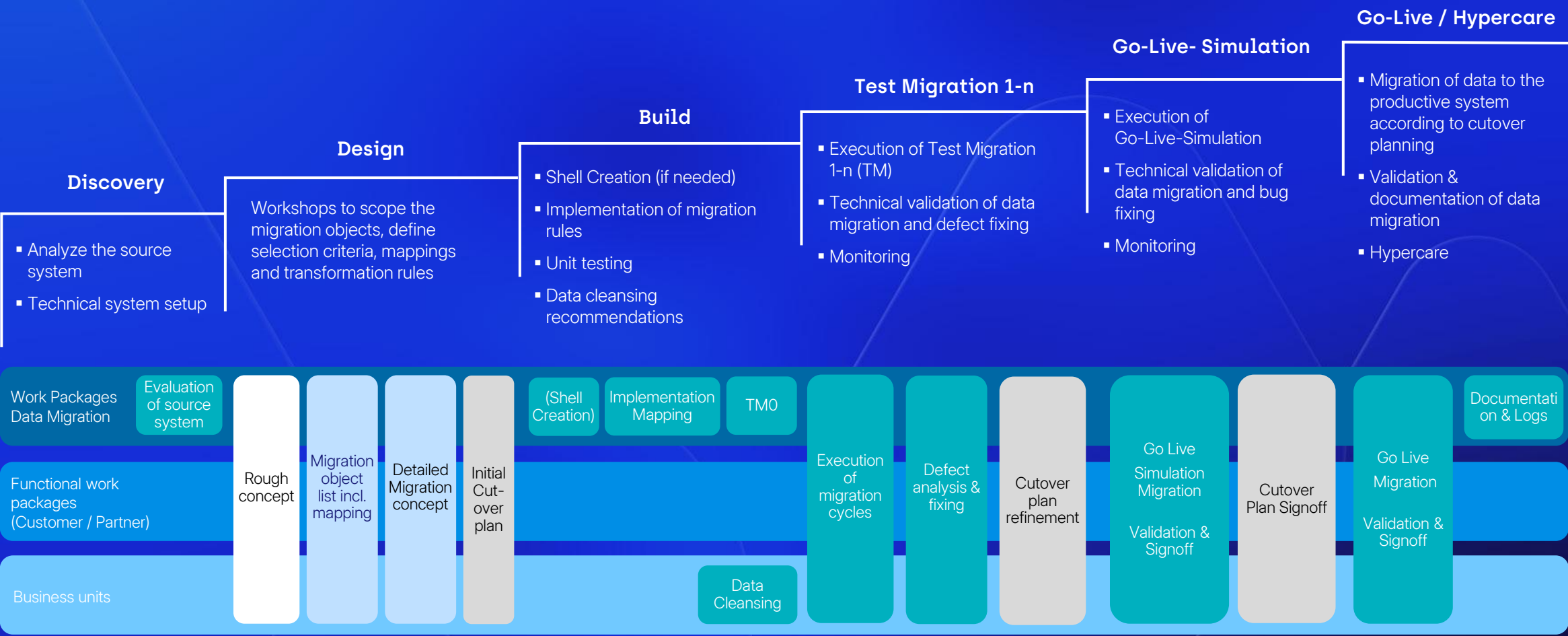
SNP Transformation World 2026 | Partner Day – Masterclass

Methodology

Table-based vs Posting-based Migration Approach

Criteria	Table Based [Historical Data]	Posting Based [Open Doc.]
Historical Data	● Historical Data can be migrated	● Only open documents can be migrated
Load Sequence	● All Data can be loaded in parallel	● Logical sequence must be respected
Mapping Complexity & Validation Effort	● Higher effort – Every single parameter must be mapped Higher volume of data must be validated	● Low effort – Many parameters will be pulled from customizing and must not validated separately Low data volume
Process Consistency	● Document Flow completely available and consistent Reprocessing possible	● Only Open Documents are available No reprocessing possible
Cutover Effort	● Low especially on business side – Documents can be transferred in any state	● High especially on business side – Documents must be brought in a transferable state
Downtime Requirements	● Shorter Downtime – Faster migration with Table based transfer and no sequence	● Longer Downtime – Slow migration with postings & in sequence
Go Live Flexibility	● High flexibility – Any point of time even backdated (P&L migration always included)	● Low flexibility – End of year or period (P&L migration not included)
Error Correction	● Deletion and Reload is possible	● No deletion possible Corrections only possible to a limited extend
Documentation of Migration	● Every change is documented in specific migration logs of the TC software	● No specific documentation available – only change log in SAP where applicable

Example Project Overview



Common Roadblocks and Pitfalls

Project Objectives



Lack of a consistent overall project goal, aligned objectives and target design as well as approach between different departments and partners

Planning



Lack of an overall project plan, approved by all parties involved with defined milestones, key deliverables and phase/quality gates

Expectation



Lack of know-how about the target system and processes at Business level.
For ECC to S/4 transformations lack of S/4HANA knowledge and understanding of differences between ECC and S/4HANA.

Cross Department



No alignment between departments and lack of a shared taxonomy between business and IT as well as project partners

Moving Targets



Moving target due to continuous (design) changes between test migrations or overlapping phases

Critical success factors of a SNP Transformation project

We identified five factors that highly influence the project's outcome



- The design must be finalized before Test Migration 1
- SNP's approach is based on the premise that the design remains consistent throughout all test cycles. Otherwise, an improvement in quality might not be achieved.
- Any change to the design between test cycles results in the quality of the modified design aspect reverting to the level of TM1.

Enablement

SNP Partner Enablement – Time draft

6b Depending on Scenario

SNP Partner Enablement Journey

Journeys: ① Account Manager ② Pre-Sales ③ Solution Architect ④ Shell Creator ⑤ Project Manager ⑥ Transformation Consultant* ⑦ Technical Coordinator



*Transformation Consultants are enabled depending on the transformation scenario as Service Consultant for TC (6a) and Service Consultant for DTS (6b). The Service Consultant enablement builds the foundation for the Migration Business Consultant.

Expectation Management

Expectation Management Kyano Move Projects

Explain the difference to the old style LSMW approach x-times

“valley of tears” is part of the methodology

Migration brings up all existing hidden issues

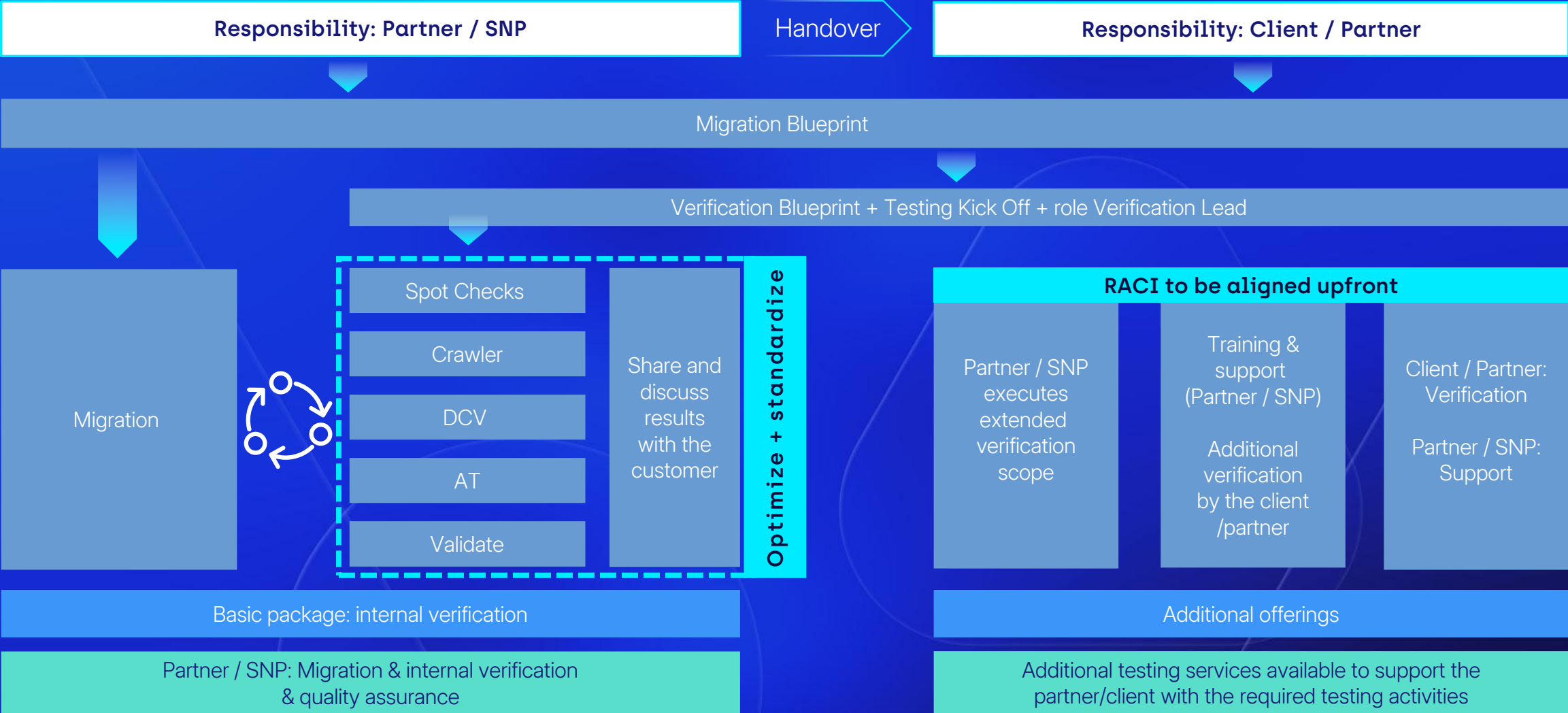
Testing & approval is still on the customer

Downtime is the ice on the cake



Migration Data Verification

SNP Data Verification: proposed structure and approach



Integrated Toolchain

The Kyano Transformation Toolchain

From transformation to continuous operations: SNP Kyano empowers the entire SAP ecosystem.

Enterprise Architecture
Business Processes Management

SAP LeanIX
SAP Signavio

Project Management/ALM
Test Automation
Tricentis

SAP Cloud ALM

End User Guidance

(SAP) Integrated Toolchain – Base for cooperation & transparency in our projects

Discover

Prepare

Explore

Build

Migrate

Test

Run

End-to-end AI accelerator
Kyano Lorna

Data Driven Insights
▪ Kyano Agility Analysis

Migration Scoping
▪ Kyano Agility Analysis

Toolchain Integration
▪ Kyano Agility Analysis

Data Quality
▪ Kyano Agility Analysis
▪ Kyano Kartos

Data Profiling & Monitoring
▪ Kyano Kartos

Data Migration
▪ Kyano CrystalBridge
▪ Kyano Crossview

Test Data
▪ Kyano Test Data Organizer

Archiving & Retirement
▪ Kyano Datafridge
▪ Kyano Outboard
▪ Kyano Housekeeping

Data & Code Optimization
▪ Kyano Extensions

Strategic PMO
SNP CONSULTING & PARTNERS

For details please visit our official presentation at TW26:

SNP Kyano Transformation Toolchain

Johannes Hurst, SNP

Day 1 - Lab 3, 16:55-17:25

Audience Discussion



Expert Corners

Expert Corners

Methodology

Gerald Huber

Expectation Management

Jörg Weis / Frank Hüther

Integrated Toolchain

Johannes Hurst

Enablement

Nadine Gonnschorek

Migration Verification

Andreas Prevot

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