

# Interim Report Q3 2025



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## KEY FIGURES

in € million, unless otherwise indicated	9M 2025	9M 2024	Delta absolut	Delta in %
Order entry	236.9	209.5	+27.3	+13%
Revenue	213.2	182.8	+30.4	+17%
EBITDA	38.3	29.1	+9.3	+32%
EBIT	30.4	20.6	+9.8	+48%
Profit or loss for the period	18.8	12.9	+5.9	+46%
Earnings per share (in €)	2.61	1.78	+0.83	+47%
Operating cash flow	16.8	17.4	-0.7	-4%
Cash and cash equivalents	74.3	51.9	+22.4	+43%
Employees as of September 30	1,642	1,518	+124	+8%

in € million, unless otherwise indicated	Q3 2025	Q3 2024	Delta absolut	Delta in %
Order entry	81.6	74.9	+6.8	+9%
Revenue	74.3	66.8	+7.5	+11%
EBITDA	18.3	11.4	+6.9	+60%
EBIT	15.6	8.2	+7.4	+91%
Profit or loss for the period	10.2	5.0	+5.1	+103%
Earnings per share (in €)	1.41	0.69	+0.72	+105%
Operating cash flow	11.4	12.8	-1.4	-11%

# Business Performance of SNP Schneider-Neureither & Partner SE

For the Third Quarter of 2025 and for the  
Period from January 1 to September 30, 2025<sup>1</sup>

## ORDER ENTRY AND ORDER BACKLOG

### ORDER BACKLOG AND ORDER ENTRY BY BUSINESS SEGMENT

in € million	Q3 2025	Q3 2024	Δ
<b>Order entry</b>	<b>81.6</b>	74.9	+9%
Service	44.8	44.8	-0%
Software	25.8	22.9	+13%
EXA	11.1	7.1	+55%

in € million	9M 2025	9M 2024	Δ
<b>Order entry</b>	<b>236.9</b>	209.5	+13%
Service	146.2	129.8	+13%
Software	71.4	64.2	+11%
EXA	19.3	15.5	+24%
<b>Order backlog</b>	<b>252.3</b>	206.8	+22%
Service	165.9	145.4	+14%
Software	66.3	50.9	+30%
EXA	20.2	10.5	+92%

Order entry of € 236.9 million in the first nine months of the current fiscal year rose substantially by € 27.3 million, or 13.1% compared to the previous year (previous year:

€ 209.5 million). The growth extended across all three business segments and nearly all regions. The increase was primarily driven by the acquisition of large-scale projects from renowned customers in the NA, CEU and NE-MEA regions, as well as the continued strong performance of SAP S/4HANA and RISE with SAP business. The Trigon Group contributed € 7.6 million to the nine-month figures (previous year: € 3.5 million; initial consolidation as of May 1, 2024). In the third quarter of 2025, order entry increased by € 6.8 million or 9.1% compared to the same quarter of the previous year.

€ 146.2 million or 61.7% of the order entry volume is attributable to the **Service business segment** (previous year: € 129.8 million or 62.0%).

The **Software business segment** accounts for € 71.4 million or 30.2% of the order entry volume (previous year: € 64.2 million or 30.6%).

€ 19.3 million or 8.2% of the order entry volume is attributable to the **EXA business segment** in the reporting period (previous year: € 15.5 million or 7.4%). The significant

increase year-over-year is mainly due to the acquisition of a greater number of large-scale orders during the reporting year, particularly in the pharmaceutical and chemical industries.

The order entry volume associated with upcoming SAP **S/4HANA projects** remained strong: at € 125.3 million in the first nine months of 2025, order entry was significantly higher than the previous year's level of € 108.7 million; SAP S/4HANA projects therefore represent 52.9% of the overall order entry volume of the SNP Group (previous year: 51.9%).

The CEU region continued to account for the largest share of order entry: The region accounted for € 112.7 million of the order entry volume; representing an increase of 10.5% relative to the first nine months of the previous year (previous year: € 102.0 million). The CEU region's share of global order entry volume thus amounts to 47.6% (previous year: 48.7%).

Over the first nine months of the year, the CEU region and the following regions in particular registered order entry

<sup>1</sup> The following percentage changes are based on exact and not rounded values.

growth: NA (€ 42.1 million; compared with € 38.2 million in the previous year +10.1%), NEMEA (€ 31.5 million, compared with € 28.9 million in the previous year +9.2%) and JAPAC (€ 11.9 million; compared with € 11.3 million in the previous year +5.6%).

Order entry in the LATAM region improved significantly compared to the previous year (€ 38.7 million, compared with € 29.1 million in the previous year +32.7%). This region thus recorded the highest growth of all the regions, which was primarily driven by the continued successful shift from traditional SAP consulting to transformation-focused services.

An order entry volume of € 122.9 million was realized via partners in the first nine months of the fiscal year (previous year: € 98.4 million); this constitutes an increase of 24.9% year-over-year.

The **order backlog** amounted to € 252.3 million as of September 30, 2025, compared to € 206.8 million as of September 30, 2024 (+22.0%).

## REVENUE PERFORMANCE

The SNP Group increased its Group revenue by 16.6% in the first nine months of 2025 to € 213.2 million (previous year: € 182.8 million). With an increase of 11.3% to € 74.3 million (previous year: € 66.8 million), the third quarter contributed to the positive overall trend for Group revenue.

The positive development in software revenue (including the software revenue of the EXA Group) made a decisive contribution to this revenue growth; above all as a result of the sale of larger program licenses, software revenue increased disproportionately by € 11.5 million or 18.1%, to € 75.2 million (previous year: € 63.7 million). This development underscores the continued successful implementation of SNP's software and partner strategy for its end customer and partner business.

Service revenue (including the service revenue of EXA AG) of € 138.1 million is € 18.9 million or 15.9%, higher than in the previous year (previous year: € 119.2 million).

## REVENUE DISTRIBUTION BY BUSINESS SEGMENT

### OVERALL REVENUE BY BUSINESS SEGMENT

in € million	2025	2024	Δ
<b>Q3</b>	<b>74.3</b>	<b>66.8</b>	<b>+11%</b>
Service	43.4	41.5	+5%
Software	24.6	21.1	+17%
EXA	6.4	4.3	+48%
<b>9M</b>	<b>213.2</b>	<b>182.8</b>	<b>+17%</b>
Service	130.2	113.8	+14%
Software	68.0	59.8	+14%
EXA	15.0	9.3	+62%

In the first nine months of 2025, the Services business segment provided € 130.2 million (9M 2024: € 113.8 million) of Group revenue. Revenue in this business segment thus increased by € 16.4 million or 14.4%, compared with the first nine months of the previous year due to an improved order situation and higher customer prices. Measured in terms of the overall revenue volume of € 213.2 million, the revenue achieved in the Services business segment corresponds to a share of approximately 61% (9M 2024: 62%). This business segment's revenue in the third quarter increased by € 1.9 million or 4.6%, to € 43.4 million.

## REVENUE IN THE SOFTWARE BUSINESS SEGMENT

in € million	2025	2024	Δ
<b>Q3</b>	<b>24.6</b>	<b>21.1</b>	<b>+17%</b>
Software licenses	16.4	14.1	+17%
Software support	5.9	5.0	+18%
Cloud/SaaS	2.3	2.0	+16%
<b>9M</b>	<b>68.0</b>	<b>59.8</b>	<b>+14%</b>
Software licenses	43.7	40.7	+8%
Software support	17.5	13.9	+26%
Cloud/SaaS	6.9	5.3	+30%

Revenue in the Software business segment (including maintenance and cloud) thus increased by € 8.3 million, or 13.8% compared to the same nine-month period in the previous year and amounted to € 68.0 million (9M 2024: € 59.8 million). Measured in terms of the overall revenue

volume of € 213.2 million, the revenue achieved in the Software business segment corresponds to a share of 32% (previous year: 33%). This business segment's revenue in the third quarter increased by € 3.6 million, or 16.9%, to € 24.6 million.

Within the Software business segment, in the first nine months of fiscal year 2025, revenue from software licenses of € 43.7 million represented an increase of € 3.1 million or around 7.5%, over the previous year (9M 2024: € 40.7 million).

Over the first nine months of the fiscal year, recurring software support revenue was, at € 17.5 million (9M 2024: € 13.9 million), likewise higher than in the previous year.

Cloud revenue (including software as a service) increased substantially by € 1.6 million to € 6.9 million, in the first nine months of the fiscal year (9M 2024: € 5.3 million).

The EXA business segment accounted for external revenue of € 15.0 million in the first three quarters of the year (previous year: € 9.3 million). The increase is attributable to increased software revenue resulting from new large orders received during the reporting year, mostly concentrated in the pharmaceutical and chemical industries.

## REVENUE DISTRIBUTION BY REGION

The increase in Group revenue in the first nine months of 2025 is attributable to positive revenue performance in nearly all of SNP's regions. The most significant percentage increases were seen in the NA and LATAM regions, primarily driven by large S/4HANA projects with well-known companies. The following tables show the distribution and development of external revenue by region:

### REVENUE BY REGION

in € million	Q3 2025	Q3 2024	Δ
CEU	37.7	36.5	+3%
USA	12.9	11.1	+16%
LATAM	12.2	8.8	+40%
UKI	8.1	6.6	+24%
JAPAC	3.4	3.9	-11%

in € million	9M 2025	9M 2024	Δ
CEU	108.5	96.8	+12%
USA	41.0	28.4	+45%
LATAM	31.4	25.5	+23%
UKI	23.0	20.7	+11%
JAPAC	9.3	11.5	-19%

## OPERATING PERFORMANCE

	Q3 2025	Q3 2024	Δ
EBITDA (in € million)	18.3	11.4	6.9
EBITDA margin	24.6%	17.1%	+7.5 PP
EBIT (in € million)	15.6	8.2	7.4
EBIT margin	21.0%	12.2%	+8.8 PP

	9M 2025	9M 2024	Δ
EBITDA (in € million)	38.3	29.1	9.3
EBITDA margin	18.0%	15.9%	+2.1 PP
EBIT (in € million)	30.4	20.6	9.8
EBIT margin	14.3%	11.3%	+3.1 PP

In the first nine months of 2025, SNP achieved earnings before interest, taxes, depreciation and amortization (EBITDA) of € 38.3 million (previous year: € 29.1 million); this corresponds to an increase of € 9.3 million or 31.8% compared to the previous year. The EBITDA margin accordingly amounts to 18.0% (previous year: 15.9%).

In the same period, **earnings before interest and taxes (EBIT)** of € 30.4 million were significantly higher than the previous year's figure of € 20.6 million (€ +9.8 million or +47.6%). The EBIT margin is thus 14.3% (previous year: 11.3%).

The increase in operating earnings over the first three quarters of the fiscal year is mainly attributable to the significant revenue growth.

Costs of purchased services and material expenses declined year-over-year by € 0.5 million, or 2.8%, amounting to € 17.5 million (previous year: € 18.1 million).

On the other hand, personnel expenses increased by € 10.8 million or 9.7% to € 121.9 million (previous year: € 111.1 million). In addition to a higher number of employees (an increase of +124 to 1,642 compared to the previous year), salary increases in spring 2025 also contributed to the rise.

Depreciation and amortization decreased by € 0.6 million in the first nine months of the fiscal year to € 7.9 million (previous year: € 8.4 million). In addition, impairment losses of € 0.4 million were recognized in the previous year on a right-of-use asset for a property in Berlin.

Other operating expenses rose by € 7.5 million in the reporting period to € 38.1 million (previous year: € 30.7 million). This was mainly due to an increase in exchange rate losses of € 3.2 million to € 6.9 million (previous Year: € 3.6 million) as a result of a weaker USD and an increase in expenses for external services of € 2.8 million to € 8.6 million (previous year: € 5.8 million), which were incurred mainly to further optimize our internal processes and make them more scalable.

Expenses from impairments on receivables and contract assets decreased by € 2.1 million to € 0.0 million (previous year: € 2.1 million) in the reporting period. This was mainly due to an individual impairment.

Other operating income decreased by € 5.1 million year-over-year to € 3.6 million (previous year: € 8.8 million). This trend is essentially attributable to two factors. In the second quarter of 2024, the receivables purchase and assignment agreement entered into between SNP SE and Tatiana Schneider-Neureither had a positive effect of € 3.5 million. At the same time, the positive effects from currency translation decreased by € 1.1 million to € 2.5 million (previous year: € 3.6 million) due to the weak performance of the USD compared to the prior-year period

#### EBIT IN THE SERVICE BUSINESS SEGMENT

	9M 2025	9M 2024
EBIT (in € million)	8.2	7.7
EBIT margin	6.3%	6.8%

	Q3 2025	Q3 2024
EBIT (in € million)	4.4	3.3
EBIT margin	10.1%	7.8%

#### EBIT IN THE SOFTWARE BUSINESS SEGMENT

	9M 2025	9M 2024
EBIT (in € million)	24.2	17.6
EBIT margin	35.6%	29.5%

	Q3 2025	Q3 2024
EBIT (in € million)	10.5	6.9
EBIT margin	42.7%	32.7%

#### EBIT IN THE EXA BUSINESS SEGMENT

	9M 2025	9M 2024
EBIT (in € million)	8.5	3.0
EBIT margin	48.2%	28.0%

	Q3 2025	Q3 2024
EBIT (in € million)	3.9	2.3
EBIT margin	53.8%	53.6%

**NET FINANCIAL RESULT AND RESULT FOR THE PERIOD**

in € million	9M 2025	9M 2024
Net financial income	-3.1	-2.2
Earnings before taxes (EBT)	27.4	18.4
Income taxes	-8.6	-5.5
Result for the period	18.8	12.9
Earnings per share (undiluted)	2.61	1.78

in € million	Q3 2025	Q3 2024
Net financial income	-0.6	-1.0
Earnings before taxes (EBT)	15.1	7.2
Income taxes	-4.9	-2.2
Result for the period	10.2	5.0
Earnings per share (undiluted)	1.41	0.69

The net financial income over the first nine months of the year amounted to € 3.1 million (previous year: € -2.2 million). This includes interest and similar expenses of € 3.8 million (previous year: € 3.0 million). The increase in interest expenses, alongside a decrease in the level of debt, reflects higher market interest rates. This is offset by other interest and similar income in the amount of € 0.7 million (previous year: € 0.8 million).

After income taxes of € -8.6 million (previous year: € -5.5 million), the result for the period amounted to € 18.8 million (previous year: € 12.9 million).

The net margin (the ratio of the result for the period to overall revenue) was 8.8% (previous year: 7.1%).

**FINANCIAL AND NET ASSET POSITION**

**Total assets** increased by € 10.5 million compared with December 31, 2024, to € 323.7 million.

On the assets side, current assets increased by € 17.2 million to € 199.8 million as of September 30, 2025 (December 31, 2024: € 182.6 million). As a result of the high order volume, contract assets within current assets increased by € 12.2 million to € 30.9 million due to higher POC (Percentage of Completion) receivables. In contrast, trade payables remained largely unchanged, increasing by € 0.4 million to € 83.7 million (December 31, 2024: € 83.2 million). Other nonfinancial assets rose by € 3.1 million to € 8.5 million (December 31, 2024: € 5.3 million) primarily due to higher VAT receivables and an increase in prepaid expenses during the year. Cash and cash equivalents amounted to € 74.3 million as of September 30, 2025, compared to € 72.5 million as of December 31, 2024. The increase of € 1.8 million was primarily driven by positive cash flow from operating activities, most of which was used for investments and financing activities.

Noncurrent assets decreased by € 6.7 million in the first nine months to € 124.0 million (December 31, 2024: € 130.7 million). The decrease is primarily attributable to the development of two balance sheet items: goodwill decreased by € 4.0 million to € 74.8 million (December 31, 2024: € 78.7 million) due primarily to currency effects. Compared to December 31, 2024, intangible assets decreased by € 2.7 million to € 14.5 million (December 31, 2024: € 17.2 million), primarily due to PPA depreciation that was only partially offset by relatively low investment activity.

On the liabilities side, current liabilities increased significantly by € 28.6 million to € 113.5 million as of September 30, 2025 (December 31, 2024: € 85.0 million). Within current liabilities, contract liabilities increased by € 5.7 million to € 17.3 million (December 31, 2024: € 11.6 million), following the same trend as contract assets. In addition, financial liabilities increased by € 20.8 million compared to December 31, 2024, to € 42.7 million (December 31, 2024: 21.8 Mio. €). The change in financial liabilities is primarily the result of two opposing effects. On the one hand, current financial liabilities increased primarily as a result of reclassifying certain noncurrent liabilities to banks as current, which caused this item to rise to 33.1 Mio. € (December 31, 2024: 3.1 Mio. €). In addition, the acquisition of minority interests in EXA AG reduced purchase price obligations by € 10.6 million to € 0.0 million € (previous year: € 10.6 million).

Noncurrent liabilities decreased by € 25.3 million to € 65.0 million as of September 30, 2025 (December 31, 2024: € 90.3 million). The decrease is mainly due to the reduction in noncurrent financial liabilities of € 25.6 million to € 47.8 million ((December 31, 2024: € 73.4 million). While liabilities to banks of € 28.3 million were repaid and the remaining noncurrent portion of liabilities to banks of € 32.7 million was reclassified to current financial liabilities, a noncurrent shareholder loan of € 31.5 million was drawn in April 2025.

As of September 30, 2025, Group equity amounted to € 145.2 million, an increase of € 7.2 million from € 138.0 million as of December 31, 2024. The improvement mainly reflects an € 18.7 million increase in retained earnings to € 52.2 million (December 31, 2024: € 26.2 million) as a result of the generated result for the period as well as the € 7.2 million currency-related decrease in other reserves to € -4.0 million (December 31, 2024: € 3.2 million). Due to the increase in equity, together with an increase in total assets, the equity ratio has improved from 44.1 % as of December 31, 2024 to 44.9 % as of September 30, 2025.

### Development of Cash Flow and the Liquidity Position

The positive cash flow from operating activities of € 16.8 million (previous year: € 17.4 million) in the first nine months of the fiscal year is mainly attributable to an improvement of € 5.9 million in the result for the period. The negative effects from changes in the working capital have increased by € 2.8 million to a cash outflow of € 11.9 million (previous year: cash outflow of € 9.0 million). This change is associated with the increase in business volume as well as larger one-time payments from a partner company in the previous year. Other noncash expenses and income had a positive effect of € 1.9 million (previous year: € 4.9 million), above all due to the changes in deferred taxes.

Negative cash flow from investing activities in the amount of € 12.6 million (previous year: positive cash flow of € 2.2 million) is primarily due to cash outflows related to the acquisition of the remaining shares in EXA AG totaling € 10.9 million and cash outflows from investments in property, plant and equipment in intangible assets in the amount of € 1.8 million. In the previous year, the receipts of a purchase price installment of € 4.9 million for the sale of shares in SNP Poland resulted in positive cash flow from investing activities.

Financing activities resulted in a cash outflow of € 1.1 million (previous year: cash outflow of € 8.0 million). In addition to the repayment of lease liabilities (€ 4.4 million), the cash outflow is mainly attributable to the repayment of loan liabilities in the amount of € 28.3 million. This contrasts with a cash inflow of € 31.5 million due to new shareholder loans.

The effects of changes in foreign exchange rates on cash and bank balances have resulted in a negative impact of € -1.3 million (previous year: € -0.0 million).

Overall cash flow during the reporting period totaled € +1.8 million (previous year: € +11.6 million).

Taking into account the changes presented here, the level of cash and cash equivalents rose significantly to € 74.3 million as of September 30, 2025. As of December 31, 2024, cash and cash equivalents amounted to € 72.5 million. Overall, the SNP Group is very solidly positioned financially.



## EMPLOYEES

As of September 30, 2025, the number of employees in the SNP Group increased to 1,642; as of December 31, 2024, the Group had 1,562 employees. In the first nine months of the current fiscal year, the average number of employees was 1,613 (previous year: 1,473).

## FORECAST

On October 20, 2025, the Executive Board decided to revise its guidance for 2025. Based on the strong performance in the third quarter of 2025 and the ongoing market momentum, it expects that the company's performance will surpass its expectations. The revenue forecast for the full year has been raised to between € 280 million to € 295 million (previous guidance: € 270 million to € 280 million). For the same period, EBIT is predicted between € 34 million and € 46 million (previous guidance: € 30 million to € 34 million). The order entry forecast remains unchanged, with the book-to-bill ratio (order entry over sales revenue) envisaged to be greater than one.

**CONSOLIDATED BALANCE SHEET**

to September 30, 2025

**ASSETS**

in € thousand	Sept. 30, 2025	Dec. 31, 2024	Sept. 30, 2024
<b>Current assets</b>			
Cash and cash equivalents	74,287	72,473	51,883
Other financial assets	23	842	158
Trade receivables	83,659	83,223	83,230
Contract asset	30,921	18,734	22,038
Other non-financial assets	8,452	5,317	5,858
Current tax assets	2,450	1,994	541
<b>Total current assets</b>	<b>199,792</b>	<b>182,583</b>	<b>163,708</b>
<b>Non-current assets</b>			
Goodwill	74,762	78,744	77,209
Other intangible assets	14,460	17,204	18,237
Property, plant and equipment	4,912	4,360	4,253
Right-of-use assets	15,313	14,277	14,089
Other financial assets	1,268	1,020	1,026
Investments accounted for using the equity method	225	225	225
Trade receivables	4,496	5,644	6,279
Other non-financial assets	321	122	153
Deferred taxes	8,200	9,103	5,869
<b>Total non-current assets</b>	<b>123,956</b>	<b>130,700</b>	<b>127,340</b>
<b>Total assets</b>	<b>323,748</b>	<b>313,283</b>	<b>291,048</b>

## EQUITY AND LIABILITIES

in € thousand	Sept. 30, 2025	Dec. 31, 2024	Sept. 30, 2024
<b>Current liabilities</b>			
Trade payables	8,442	8,869	8,205
Contract liabilities	17,269	11,572	11,819
Tax liabilities	8,205	3,443	322
Financial liabilities	42,654	21,824	16,190
Other non-financial liabilities	36,791	39,096	33,835
Provisions	157	157	67
<b>Total current liabilities</b>	<b>113,518</b>	<b>84,960</b>	<b>70,438</b>
<b>Non-current liabilities</b>			
Contract liabilities	6,865	5,738	3,195
Financial liabilities	47,774	73,416	76,758
Other non-financial liabilities	740	669	694
Provisions for pensions	2,204	2,158	1,828
Other provisions	772	988	690
Deferred taxes	6,651	7,331	9,467
<b>Total non-current liabilities</b>	<b>65,005</b>	<b>90,300</b>	<b>92,632</b>
<b>Equity</b>			
Subscribed capital	7,386	7,386	7,386
Capital reserve	95,143	99,488	99,071
Retained earnings	52,168	33,448	26,167
Other components of the equity	-4,014	3,213	783
Treasury shares	-4,192	-4,456	-4,456
<b>Equity attributable to shareholders</b>	<b>146,491</b>	<b>139,078</b>	<b>128,950</b>
Non-controlling interests	-1,265	-1,055	-971
<b>Total equity</b>	<b>145,226</b>	<b>138,023</b>	<b>127,979</b>
<b>Total equity and liabilities</b>	<b>323,748</b>	<b>313,283</b>	<b>291,048</b>

**CONSOLIDATED INCOME STATEMENT**

for the period from January 1 to September 30, 2025

in € thousand	Jan. – Sept. 2025	Jan. – Sept. 2024	3rd quarter 2025	3rd quarter 2024
<b>Revenue</b>	<b>213,203</b>	<b>182,818</b>	<b>74,339</b>	<b>66,802</b>
Service	138,053	119,156	45,924	43,514
Software	75,150	63,662	28,416	23,289
Other operating income	3,623	8,763	516	845
Cost of material	-17,538	-18,051	-6,051	-6,447
Personnel costs	-121,934	-111,123	-40,015	-38,836
Other operating expenses	-38,141	-30,676	-10,153	-10,572
Impairments on receivables and contract assets	-17	-2,067	0	-185
Other taxes	-885	-600	-357	-206
<b>EBITDA</b>	<b>38,313</b>	<b>29,064</b>	<b>18,279</b>	<b>11,402</b>
Depreciation and impairments on intangible assets and property, plant and equipment	-7,879	-8,447	-2,686	-3,240
<b>EBIT</b>	<b>30,434</b>	<b>20,617</b>	<b>15,594</b>	<b>8,162</b>
Other financial income	700	820	128	92
Other financial expenses	-3,765	-3,010	-675	-1,097
<b>Net financial income</b>	<b>-3,065</b>	<b>-2,190</b>	<b>-548</b>	<b>-1,006</b>
<b>EBT</b>	<b>27,369</b>	<b>18,427</b>	<b>15,046</b>	<b>7,156</b>
Income taxes	-8,596	-5,528	-4,889	-2,145
<b>Consolidated income/net loss</b>	<b>18,773</b>	<b>12,899</b>	<b>10,157</b>	<b>5,011</b>
Thereof:				
Profit attributable to non-controlling shareholders	-226	-65	-99	-28
Profit attributable to shareholders of SNP Schneider-Neureither & Partner SE	18,999	12,964	10,256	5,039
<b>Earnings per share (€)</b>	<b>€</b>	<b>€</b>	<b>€</b>	<b>€</b>
- Undiluted	2.61	1.78	1.41	0.69
- Diluted	2.60	1.77	1.40	0.69
<b>Weighted average number of shares</b>	<b>in thousand</b>	<b>in thousand</b>	<b>in thousand</b>	<b>in thousand</b>
- Undiluted	7,287	7,283	7,287	7,283
- Diluted	7,303	7,331	7,303	7,331

**CONSOLIDATED CASH FLOW STATEMENT**

for the period from January 1 to September 30, 2025

in € thousand	Jan. – Sept. 2025	Jan. – Sept. 2024
<b>Profit after tax</b>	<b>18,773</b>	<b>12,899</b>
Depreciation	7,879	8,447
Change in provisions for pensions	46	-129
Other non-cash income/expenses	1,910	4,945
Changes in trade receivables, contract assets, other current assets, other non-current assets	-20,665	-8,816
Changes in trade payables, contract liabilities, other provisions, tax liabilities, other current liabilities	8,808	-216
Other adjustments to profit or loss for the period attributable to investing activities	0	295
<b>Cash flow from operating activities (1)</b>	<b>16,751</b>	<b>17,424</b>
Payments for investments in property, plant and equipment	-1,761	-1,146
Payments for investments in intangible assets	-9	-181
Proceeds from the disposal of items of intangible assets and property, plant and equipment	87	154
Proceeds resulting from the acquisition of consolidated companies and other business units	-	4,859
Payments resulting from the acquisition of consolidated companies and other business units	-10,886	-1,527
<b>Cash flow from investing activities (2)</b>	<b>-12,569</b>	<b>2,159</b>
	-0	-14
Payments for the purchase of treasury shares	31,529	7,049
Proceeds from loans taken out	-28,250	-10,937
Payments resulting from the settlement of lease liabilities	-4,352	-4,083
<b>Cash flow from financing activities (3)</b>	<b>-1,073</b>	<b>-7,985</b>
Changes in cash and cash equivalents due to foreign exchange rates (4)	-1,294	-28
<b>Cash change in cash and cash equivalents (1) + (2) + (3) + (4)</b>	<b>1,815</b>	<b>11,571</b>
Cash and cash equivalents at the beginning of the fiscal year	72,473	40,313
<b>Cash and cash equivalents as of September 30</b>	<b>74,287</b>	<b>51,883</b>
<b>Composition of cash and cash equivalents:</b>		
Cash and cash equivalents	74,287	51,883
<b>Cash and cash equivalents as of September 30</b>	<b>74,287</b>	<b>51,883</b>

**CONSOLIDATED SEGMENT REPORTING**

for the period from January 1 to September 30, 2025

in € thousand	Service	Software	EXA	Total
<b>External segment sales</b>				
Jan. – Sept. 2025	130,164	68,020	15,019	213,203
Jan. – Sept. 2024	113,757	59,771	9,290	182,818
<b>Revenues with other segments</b>				
Jan. – Sept. 2025	0	0	2,570	2,570
Jan. – Sept. 2024	0	0	1,278	1,278
<b>Segment result (EBIT)</b>				
Jan. – Sept. 2025	8,184	24,188	8,472	40,844
Margin	6.3%	35.6%	48.2%	19.2%
Jan. – Sept. 2024	7,681	17,623	2,963	28,267
Margin	6.8%	29.5%	28.0%	15.5%
<b>Depreciation included in the segment result</b>				
Jan. – Sept. 2025	4,424	1,024	105	5,553
Jan. – Sept. 2024	4,366	1,312	187	5,865

**RECONCILIATION**

in € thousand	Jan. – Sept. 2025	Jan. – Sept. 2025
<b>Result</b>		
Total reportable segment	40,844	28,267
Expenses not allocated to the segments	-10,410	-7,650
of which depreciation	-2,326	-2,582
<b>EBIT</b>	<b>30,434</b>	<b>20,617</b>
Financial result	-3,065	-2,190
<b>Earnings before taxes (EBT)</b>	<b>27,369</b>	<b>18,427</b>

## FINANCIAL CALENDAR

January 30, 2026	Publication of the Preliminary Figures 2025
March 26, 2026	Publication of the Annual Report 2025
May 7, 2026	Publication of the Interim Statement for Quarter I
June 17, 2026	Annual General Meeting 2026
July 30, 2026	Publication of the Half-Year Financial Report 2026
November 5, 2026	Publication of the Interim Statement for Quarter III

## CONTACT

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This Interim Statement is also available in German. The lagally document is the original German version, which shall prevail in any case of doubt.



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